

Trainer	Course	FOCUS
 <p><b>Paul Cabrelli</b></p>	<p><b>Financial Planning for international schools</b></p> <p><i>Give your staff the knowledge to understand financial planning and the skills to undertake it.</i></p> <p><i>2 day course</i></p>	<p>In high demand as a financial analyst and planning consultant, Paul was Business Manager of the Chinese International School (Hong Kong) and UNIS (New York) before he became International Director at Wellington College, where he specialised in school start-ups. Now with Consilium Education, his focus is on governance and finance, with feasibility, leadership and benchmarking studies at the centre of his work.</p> <p>This practical course for senior and middle leaders focuses on long term financial planning and projections, while setting, supervising and coordinating annual budgets across a school. Paul also examines how financial planning is linked to the mission, vision and general strategic plan of the school.</p>
 <p><b>Tony Richards</b></p>	<p><b>Drama and storytelling in primary schools</b></p> <p><i>Develop staff skills and confidence when presenting to larger audiences of all ages!</i></p> <p><i>1 or 2 day courses</i></p>	<p>Tony has that rare ability to bring stories alive for audiences of all sizes and ages, and in the words of former colleagues at Clifton High School, where he was Head of Prep and Deputy Head Teacher, his assemblies were “legendary”.</p> <p>Since leaving Clifton he is in popular demand as a speaker at Rotary Club events; he leads and organises youth public speaking teams and is the Editor of International Teacher Magazine, one of the fastest growing on-line journals for international teachers.</p>
 <p><b>Peter Hudson</b></p>	<p><b>Listening skills for academic staff and school leaders.</b></p> <p><i>If staff are effective listeners they become better teachers and school leaders</i></p> <p><i>3 day course</i></p>	<p>If you can listen effectively, you can help students fulfil their potential. Effective active listening, however, is not an easy skill to develop.</p> <p>Peter, a past chair of the British Association of Social Functioning, is a qualified counsellor and psychotherapist. His career has encompassed service in schools (both in the UK and overseas), counselling and psychotherapy in private practice and the state sector with the UK’s National Health Service.</p> <p>He has conducted Listening Skills courses for teachers as a freelance trainer for the last 20 years, to great acclaim.</p>